



# Ready to Roll

## How to adopt Microsoft Teams

**News flash**—Skype won't be around forever. But before you go full throttle into Microsoft Teams, we'll show you how to make the most of your rollout and get greater adoption.

### Why Teams

If you're adopting Teams just because everyone else is, you're missing the point. Teams isn't a warmed-over version of Skype. Instead, Teams turbo-charges collaboration, file sharing, and productivity.

Here's one example:

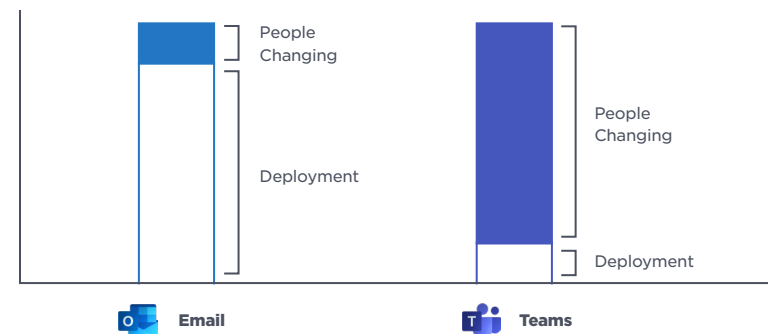
Typical problem	Teams solution	End result
Production bottlenecks that waste money and push back delivery dates	Supercharged collaboration, efficient communication, faster turnaround	Ramped-up production, cost savings, improved ROI for your organization

*TIP: Go deep into why you're deploying Teams. What problems does your organization need to solve with this technology?*

### Common roadblocks to Teams

Think about what's holding you back from Teams. Most likely, your execs want more revenue and organizational efficiency, while you want a smooth rollout and fewer back-end hassles.

How much does reaching business objectives and ROI rely on people changing the way they work?



*TIP: Worried about changing people's minds? That's what data is for. According to a Forrester study, product developers using Teams got their products to market **17.5%** faster. Sounds like a win to us.*

## Your Teams adoption plan

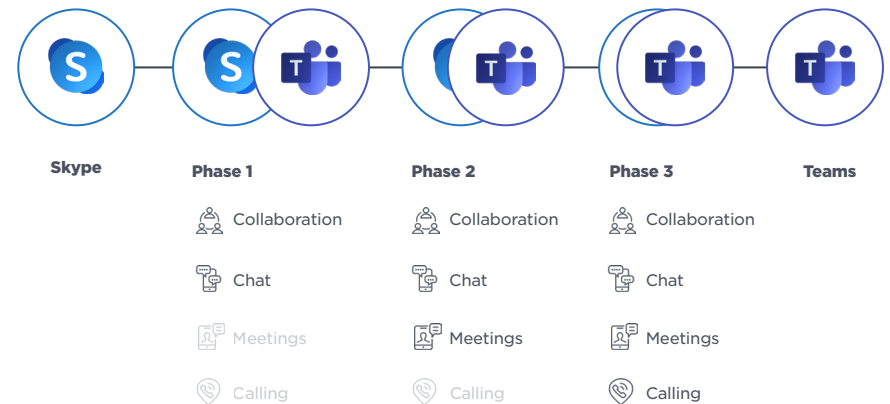
Many factors go into a successful Teams rollout. As you create a strategy for your organization, keep in mind these 3 things:

- Talk timeframe—what’s realistic for your organization?
- Evaluate user skills and technology goals. Know your ‘why.’
- Consider a pilot rollout for top-level execs, managers, teams, or departments.

*Option 1: Allow Teams and Skype to co-exist before removing Skype.*



*Option 2: Gradually rollout new Teams features over time.*



*TIP: Regardless of your rollout model, expect Teams to reduce shadow IT/ redundant apps, cut your operating costs, and boost productivity.*

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